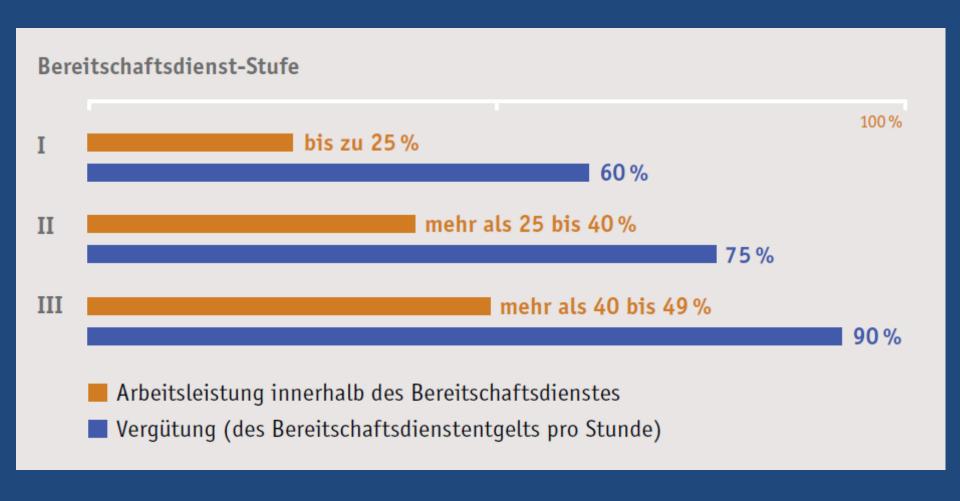
#### Salary of Doctors in Germany

- Specific collective agreements with different hospital operators by Marburger Bund
- Physicians earn between 4,190€ (first year)
- and 5,386€ (sixth year)
- Specialists earn between 5,530€ (firstyear)
- and 7,102€ (from 13th year onwards)
- On-call services and overtime paid extra

# Salary Scale of Hospital Doctors Residents and Specialists

Entgeltgruppe Arzt	Entgeltgruppe Facharzt
Ab dem In Euro/Monat (brutto)	Ab dem In Euro/Monat (brutto)
1. Jahr 4.189,71	1. Jahr 5.529,74
2. Jahr 4.427,20	4. Jahr 5.993,38
3. Jahr 4.596,81	7. Jahr 6.400,49
4. Jahr 4.890,82	9. Jahr 6.637,97
5. Jahr 5.241,39	11. Jahr 6.869,76
6. Jahr 5.385,57	13. Jahr 7.101,58

#### On – Call Remuneration in Hospitals



#### On-Call Remuneration in Hospitals

Ab 01. Dezember 2015

#### **Entgeltgruppe Arzt**

#### Ab dem pro Stunde

- 1. Jahr 27,00 Euro
- 3. Jahr 28,02 Euro
- 5. Jahr 29,04 Euro

#### **Entgeltgruppe Facharzt**

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Bereitschaftsdienstentgelt Ab dem pro Stunde
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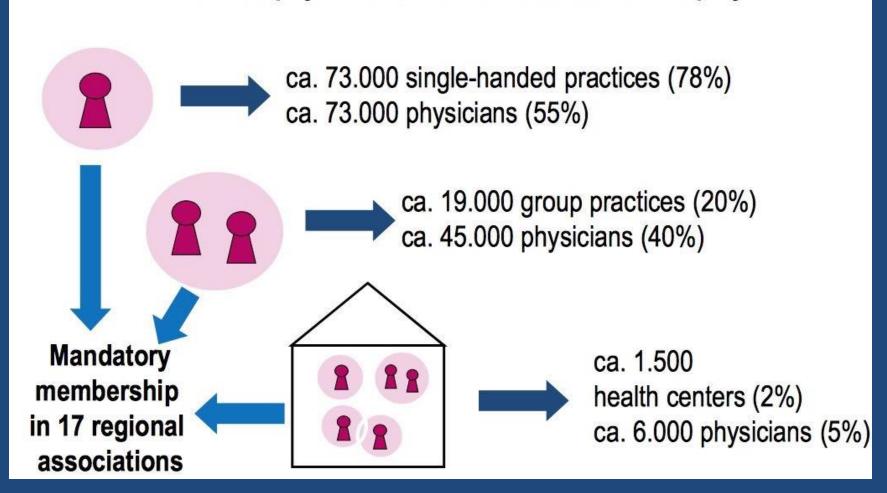
- 1. Jahr 32,10 Euro
- 7. Jahr 33,12 Euro
- 11. Jahr 34,14 Euro
- Feiertagszuschlag bei Bereitschaftsdiensten: 25 %
- Nachtzuschlag bei Bereitschaftsdiensten (21 Uhr bis 6 Uhr): pro Stunde 15 % des Bereitschaftsdienstentgelts.

## On-Call Remuneration for Standby outside the Hospital

- 12.5 % of the overtime pay per hour on standby call as basic pay
- At least one hour pay for any call under 60 minutes e.g. telephone call from the hospital
- Plus any additional hour of work.
- Fractions are counted as full hours
- Maximum 12 (15) days per month

## Private Practice The Ambulatory Care Sector

ca. 135.000 physicians, of which 120.000 self-employed



#### **Ambulatory Care**

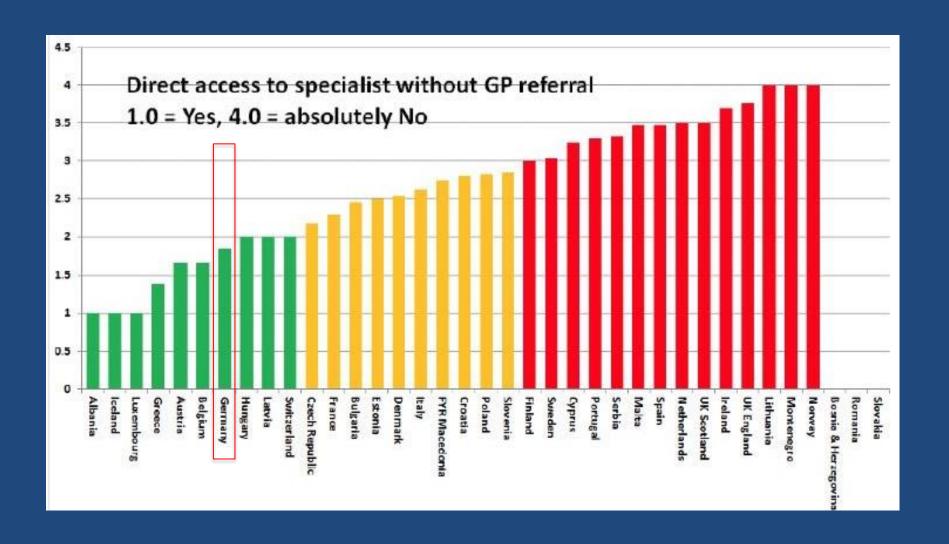
Approx. 120.000 MDs of all specialties in own practices in

Germany... (49% GP)

Patients have free choice of physicians

On average 10 physician visits p.a. (EU: 6.8)

### Free Choice of Physicians



## Waiting Time

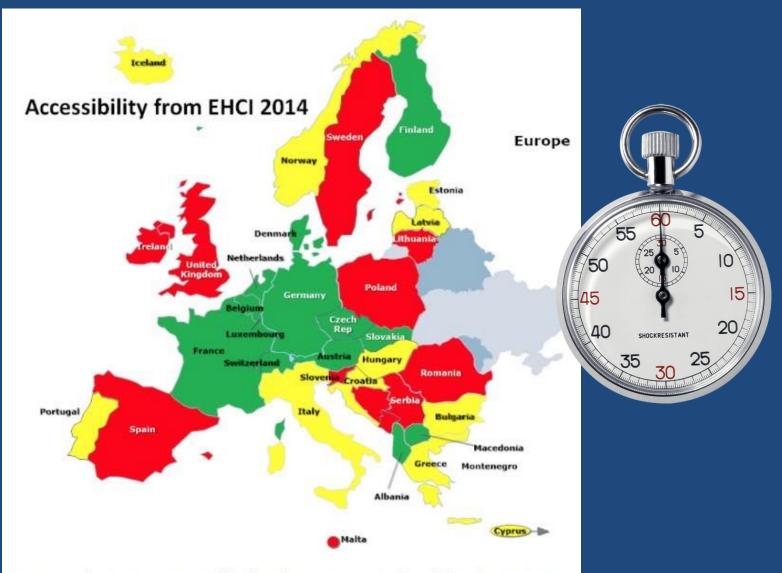


Figure 6.6a. "Waiting time territory" (red) and Non-wait territory (green) based on EHCI 2014 scores.

#### Physician's Income



Physicians in all countries are dissatisfied with their income – even the specialists in the Netherlands (7.6 x average income)

#### Income of Senior Hospital Physicians

- Heads of Departments Income per year
- Basic pay 129,000€ average
- Variable pay 127,000€ average
- Wide range from 80,000€ onwards

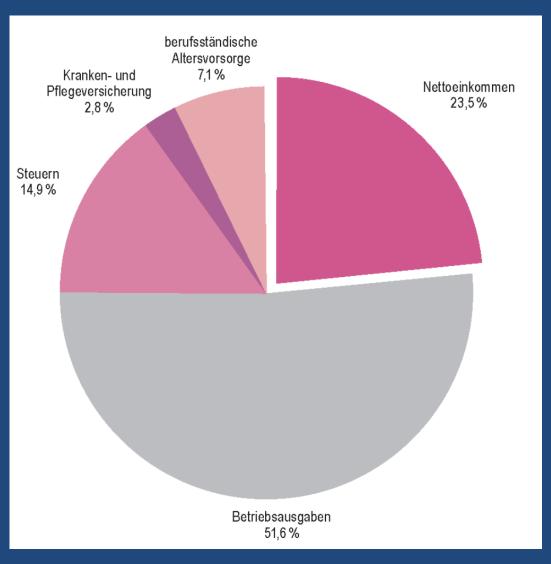
- Senior hospital doctors Income per year
- Range from 70,000€ to 200,000€

## Private Practice and Hospital Physicians

- Private Practice in house only for Heads and some Senior Doctors
- Most hospital doctors work full time plus on-call

   thus no realistic possibility for private practice
   outside
- Some work only part time as employees and are freelancers in other hospitals
- New modells of specialists in private practice working part time in hospitals between 12 and 27 hours per week and vice versa

## Gross Income and Net Income in Private Practice

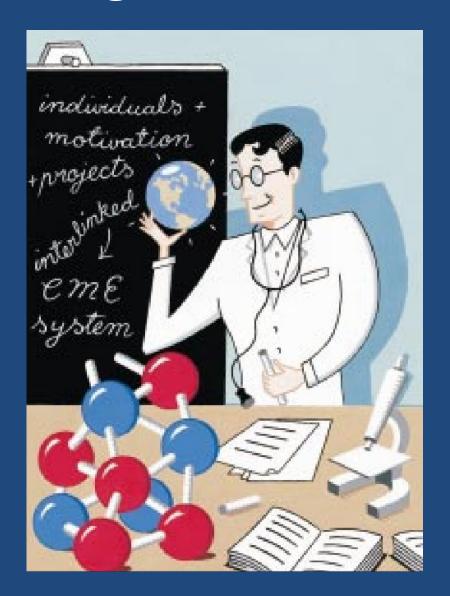


## Average Gross Income in Private Practice

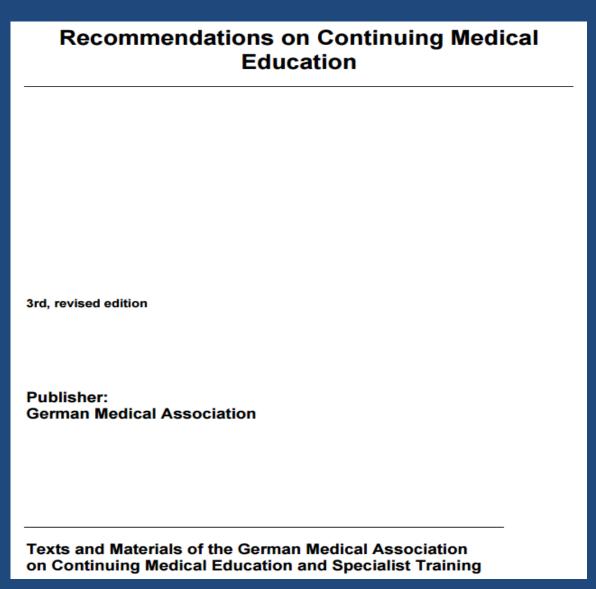
Abrechnungsgruppe	Honorarumsatz je Arzt in Euro 2010	Honorarumsatz je Arzt in Euro 2011
Alle Ärzte / Psychotherapeuten	195.328	202.338
Hausärztlicher Versorgungsbereich	182.832	198.057
Fachärztlicher Versorgungsbereich	196.816	197.143

Der durchschnittliche Honorarumsatz aus vertragsärztlicher Tätigkeit

## Continuing Medical Education



#### Continuing Medical Education

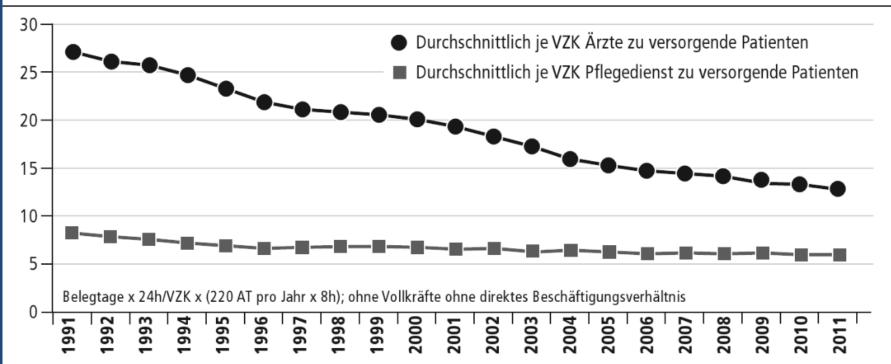


#### **Continuing Medical Education**

- 250 credit points per 5 years
- One credit point corresponds to one hour of medical education
- 8 credit points maximum per day including test
- E-learning possible
- Same system for all physicians
- Reduction of remuneration in private practice, if 250 points are not implemented. None yet in hospitals

# Staffing and Workload Ratio of Nurses and Doctors per Patient

Durchschnittlich je Vollkraft (VZK) zu versorgende Patienten in Allgemeinen Krankenhäusern\*

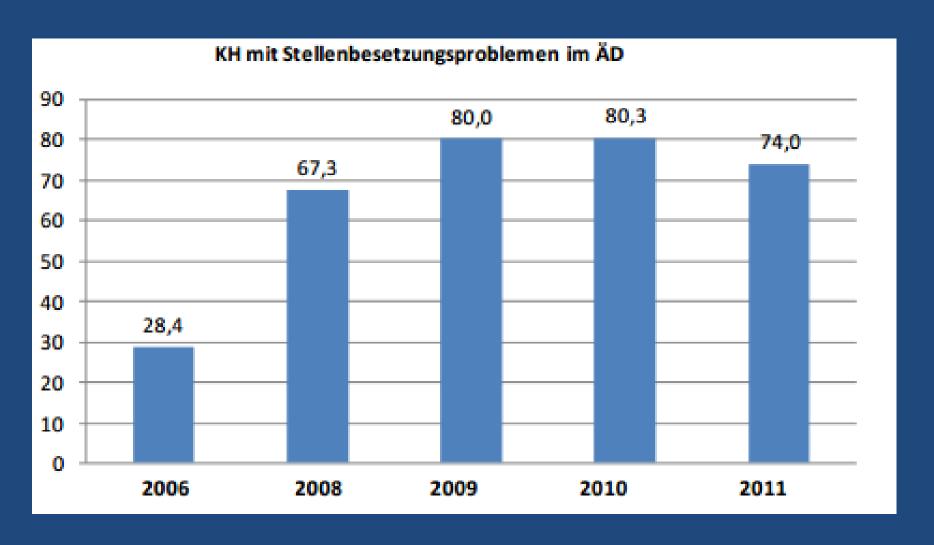


<sup>\*</sup>Abgrenzung "Allgemeine Krankenhäuser" in den Jahren 2002–2004 leicht verändert

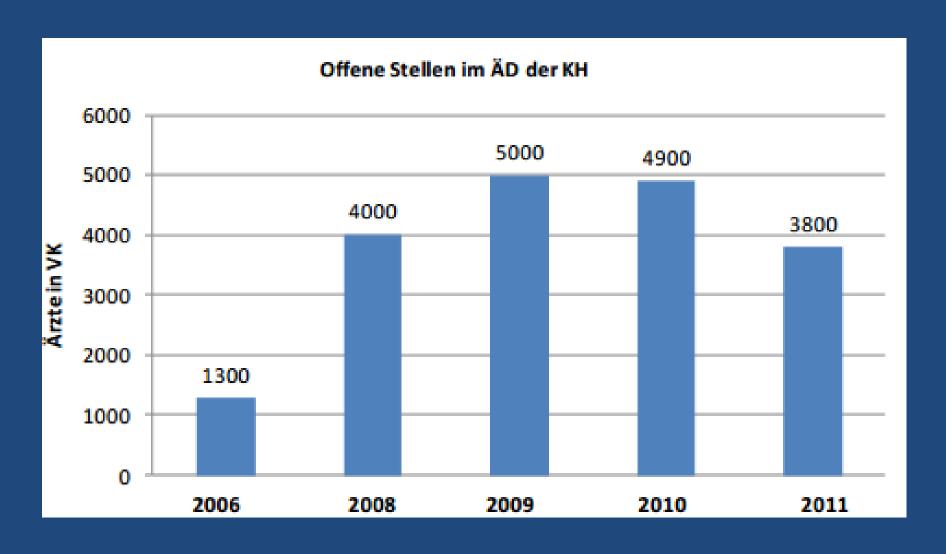
Quelle: Statistisches Bundesamt 2013

Krankenhaus-Report 2014

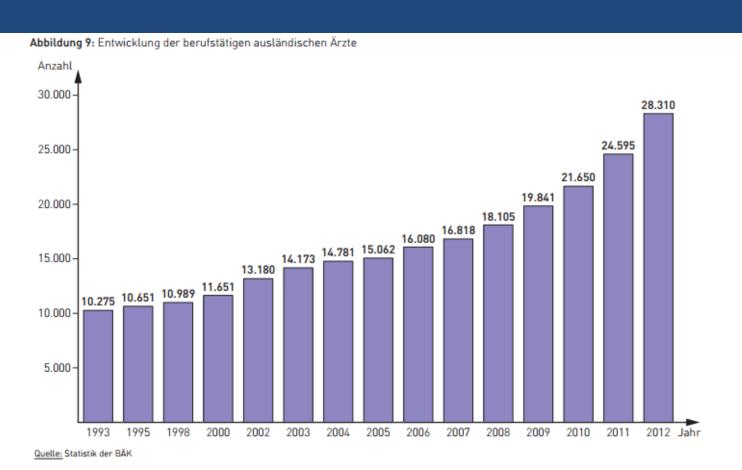
## Staffing and Workload Hospitals with recruiting Problems



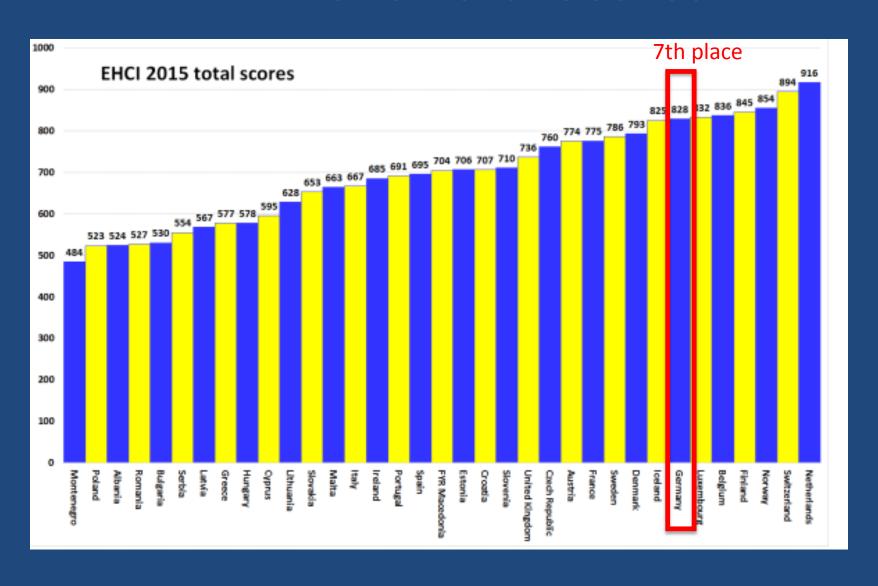
## Staffing and Workload available Positions

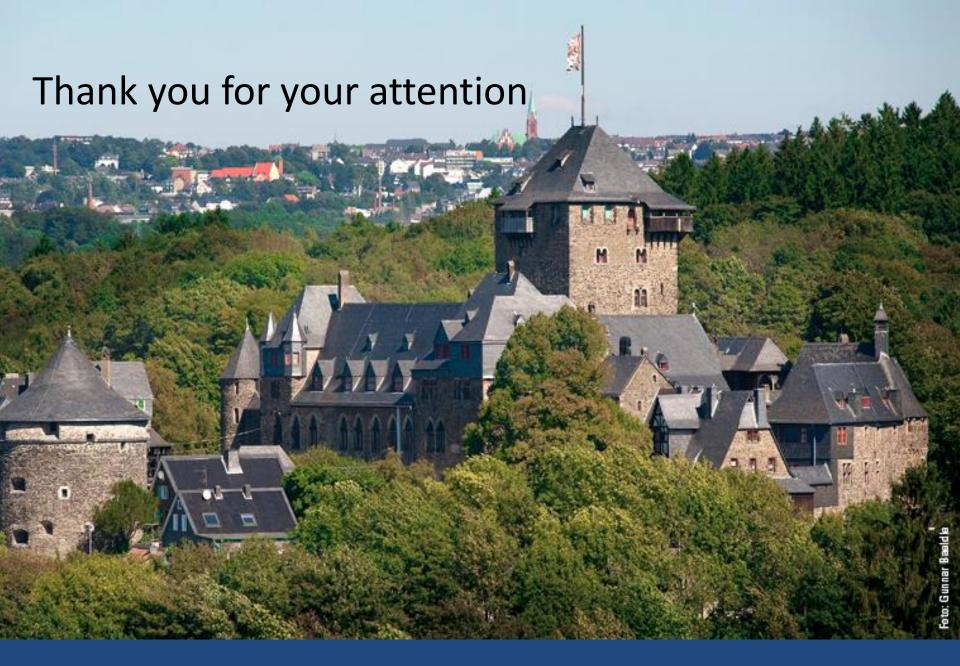


## Number of Foreign Physicians in Germany



#### EHCI 2015 Total Scores





Solingen Castle: "Schloss Burg"